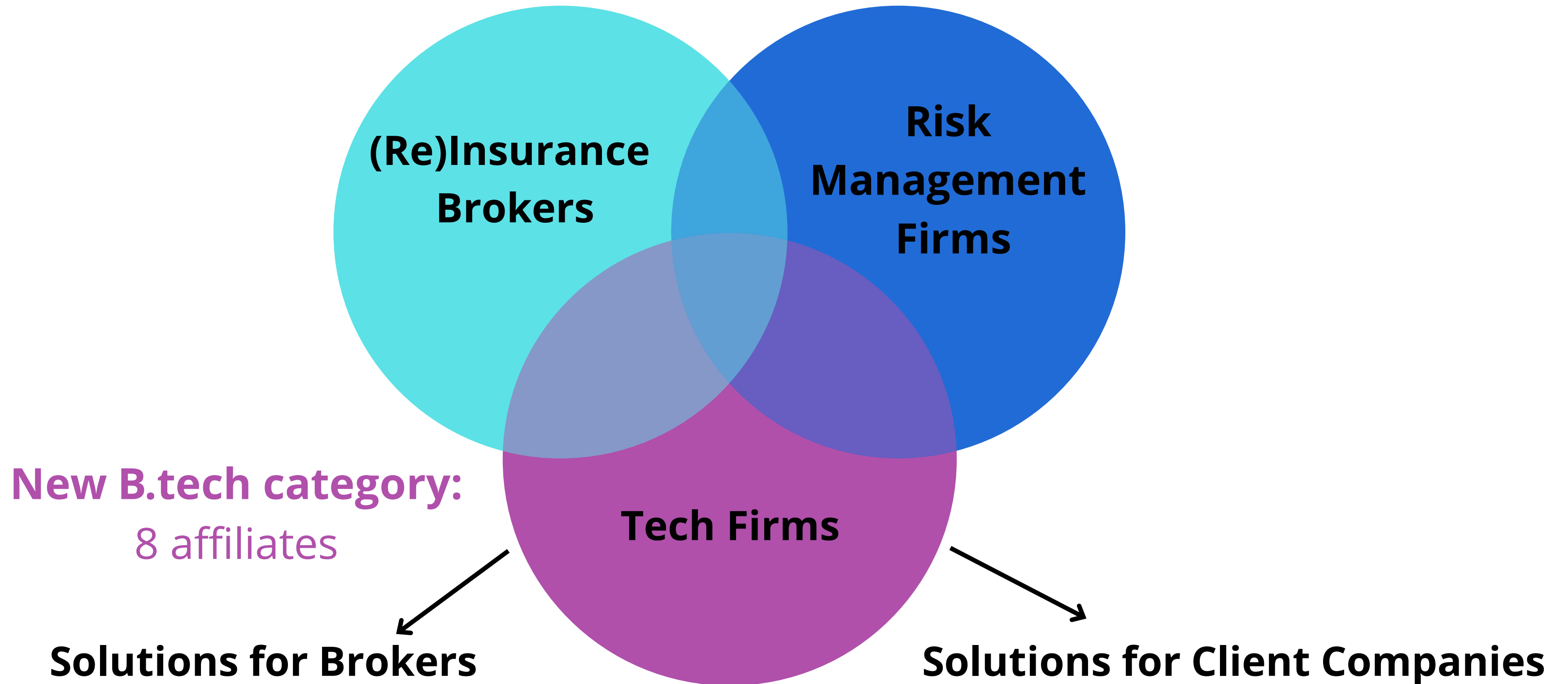


B.tech Program

Brokerslink

Beyond Insurance Brokerage



New B.tech category:
8 affiliates

Maximize profit and efficiency; Minimize costs and resources

Inovretail



Company Profile

- Established: 2010
- HQ: Porto, Portugal
- Employee Count: 33
- Main Industry: Retail
- Key Figures: 3 offices around Europe, award winning solution

Notable Clients



Solution

Advanced NPS (Net Promoter Score) Survey

Benefits

- Deliverance of quantifiable customer insights
- Actionable recommendations
- Increased customer satisfaction & retention



Company Profile

- **Established:** 2017
- **HQ:** Porto, Portugal
- **Employee Count:** 20
- Cross industry experience
- **Key Figures:** +2k projects, customers on 5 continents, +1 million users

Notable Clients



Solutions

RPA - Robotic Process Automation
OCR - Optical Character Recognition
ECM - Enterprise Content Management

Benefits

- Dematerialization and standardization of processes
- Improved workflow efficiency
- Cost reduction



Company Profile

- **Established:** 1996
- **HQ:** Sao Paulo, Brazil
- **Employee Count:** 80
- **Industries:** Finance, Insurance, Agriculture
- **Key Figures:** +170k users, 173 clients

Notable Clients



Solutions

Broker specific BPM (Business Process Management) and Claim Management systems.

Benefits

- Reduced claim processing time
- Increased customer satisfaction
- Increased Control

INNOVAGENCY

GROUPE LA POSTE



Company Profile

- **Established:** 1996
- **HQ:** Lisbon, Portugal
- **Employee Count:** 70
- Cross industry experience
- **Key Figures:** +50 annual projects, +25 years of experience

Notable Clients

FIDELIDADE
SEGUROS DESDE 1808



Solutions

Digital Strategy
Web & Mobile Solutions
Digital UX/UI

Benefits

- Designing and implementing solutions across the entire digital business cycle.
- Tailored digital interactive platforms.

KYND

Company Profile

- **Established:** 2018
- **HQ:** London, UK
- **Employee Count:** 20
- **Main Industry:**
Insurance
- **Key Figures:** 5k customers, 30 client sectors serviced

Notable Clients



Solutions

KYND Start Report
KYND ON
KYND Broker Programme

Benefits

- Accelerated cyber insurance sales & renewals
- Improved client cyber risk profile
- Increased cyber insurance policies secured for insureds.



Company Profile

- Established: 2013
- HQ: Massachusetts, USA
- Employee Count: +1,000
- Main Industry:
Insurance
- Key Figures: Physical presence in 7 different countries.

Notable Clients



citrix



Solutions

Virtual Assistance
Chatbots

Benefits

- Offer Real-time, 24/7 customer support
- Achieve customer loyalty
- Personalized & automated advisory services meeting all your client's needs